

	MODEL	SAVING	CUSTOMER SPEND VALUE (INC. VAT)	EMPLOYEE PRICE OTR	RETAIL PRICE OTR	MODEL	SAVING	EMPLOYEE PRICE OTR	RETAIL PRICE OTR
ALFA ROMEO MITO						ALFA ROMEO 159 SERIES 2			
	1.4 16V 78 bhp Junior		£700.00	£11,935.00	£11,935.00	1.9 JTDM 8v ECO Turismo	10.0%	£18,393.50	£20,370.00
	1.4 16V 95 bhp Turismo		£800.00	£12,455.00	£12,445.00	1.9 JTDM 8v ECO Turismo Sport	10.0%	£19,131.50	£21,190.00
	1.4 16V 95 bhp Lusso		£850.00	£13,265.00	£13,265.00	1.9 JTDM 16v Turismo	10.0%	£19,097.00	£21,150.00
	1.4 16V 95 bhp Veloce		£900.00	£14,235.00	£14,235.00	1.9 JTDM 16v Turismo Sport	10.0%	£19,835.00	£21,970.00
	1.4 MultiAir TB 135 bhp Lusso **		£1,200.00	£15,045.00	£15,045.00	1.9 JTDM 16v Elegante	10.0%	£19,979.00	£22,130.00
	1.4 MultiAir TB 135 bhp Veloce **		£1,200.00	£16,015.00	£16,015.00	1.9 JTDM 16v Lusso	10.0%	£21,014.00	£23,280.00
	1.4 MultiAir TB 135 bhp ALFA TCT Lusso		£1,200.00	£16,295.00	£16,295.00	1.9 JTDM 16v TI	10.0%	£22,004.00	£24,380.00
	1.4 MultiAir TB 135 bhp ALFA TCT Veloce		£1,200.00	£17,265.00	£17,265.00	1.9 JTDM 16v QTRONIC Elegante	10.0%	£21,450.00	£23,745.00
	1.4 MultiAir TB 170 bhp Cloverleaf **		£1,400.00	£17,885.00	£17,885.00	1.9 JTDM 16v QTRONIC Lusso	10.0%	£22,485.00	£24,895.00
	1.3 JTDM 95 bhp Turismo **		£1,150.00	£13,960.00	£13,960.00	1.9 JTDM 16v QTRONIC TI	10.0%	£23,475.00	£25,995.00
	1.3 JTDM 95 bhp Lusso **		£1,250.00	£14,780.00	£14,780.00	2.0 JTDM 16v Turismo	10.0%	£20,105.00	£22,270.00
	1.3 JTDM 95 bhp Veloce **		£1,300.00	£15,750.00	£15,750.00	2.0 JTDM 16v Turismo Sport	10.0%	£20,843.00	£23,090.00
	1.6 JTDM 120 bhp Lusso		£1,400.00	£15,455.00	£15,455.00	2.0 JTDM 16v Elegante	10.0%	£20,987.00	£23,250.00
	1.6 JTDM 120 bhp Veloce		£1,400.00	£16,425.00	£16,425.00	2.0 JTDM 16v Lusso	10.0%	£22,022.00	£24,400.00
	** with Start&Stop technology					2.0 JTDM 16v TI	10.0%	£23,012.00	£25,500.00
ALFA ROMEO GIULIETTA						2.4 JTDM Elegante			
	1.4 TB 120 Turismo		£2,000.00	£16,995.00	£16,995.00	2.4 JTDM Lusso	10.0%	£22,520.00	£24,920.00
	1.4 TB 120 Lusso		£2,000.00	£18,145.00	£18,145.00	2.4 JTDM TI	10.0%	£24,545.00	£27,170.00
	1.4 TB 120 Veloce		£2,300.00	£19,445.00	£19,445.00	2.4 JTDM QTRONIC Elegante	10.0%	£23,950.00	£26,495.00
	1.4 TB MultiAir 170 Lusso		£2,300.00	£19,495.00	£19,495.01	2.4 JTDM QTRONIC Lusso	10.0%	£24,985.00	£27,645.00
	1.4 TB MultiAir 170 Veloce		£2,500.00	£20,795.00	£20,795.00	2.4 JTDM QTRONIC TI	10.0%	£25,975.00	£28,745.00
	1750 Tbi 235 Cloverleaf		£2,500.00	£24,495.00	£24,495.00	2.2 JTS Elegante	10.0%	£20,143.00	£22,265.00
	1.6 JTDm-2 105 Turismo		£2,000.00	£17,895.00	£17,895.00	2.2 JTS Lusso	10.0%	£21,178.00	£23,415.00
	1.6 JTDm-2 105 Lusso		£2,200.00	£19,045.00	£19,045.00	2.2 JTS TI	10.0%	£22,168.00	£24,515.00
	1.6 JTDm-2 105 Veloce		£2,350.00	£20,345.00	£20,345.00	1750 Tbi Turismo	10.0%	£20,324.00	£22,480.00
	2.0 JTDm-2 170 Lusso		£2,400.00	£21,195.00	£21,195.00	1750 Tbi Turismo Sport	10.0%	£21,062.00	£23,300.00
	2.0 JTDm-2 170 Veloce		£2,500.00	£22,495.00	£22,495.00	1750 Tbi Elegante	10.0%	£21,206.00	£23,460.00
	CUSTOMER SPEND ALLOWANCES* ABOVE CAN BE USED TO PURCHASE ANY MANUFACTURER ITEMS OR SERVICES E.G. OPTIONS, ACCESSORIES, SERVICE PLAN, FINANCE DEPOSIT ETC.					1750 Tbi Lusso			
						1750 Tbi TI			
						3.2 JTS V6 Elegante			
						3.2 JTS V6 Lusso			
						3.2 JTS V6 TI			
ALFA ROMEO BRERA						ALFA ROMEO 159 Sportwagon SERIES 2			
	2.2 JTS	13.5%		£22,051.53	£25,330.01	1.9 JTDM 8v ECO Turismo	10.0%	£19,410.50	£21,500.00
	1750 Tbi	13.5%		£21,926.53	£25,205.01	1.9 JTDM 8v ECO Turismo Sport	10.0%	£20,148.50	£22,320.00
	3.2 JTS V6	13.5%		£26,201.30	£30,065.00	1.9 JTDM 16v Turismo	10.0%	£20,121.50	£22,285.00
	3.2 JTS V6 Q4	13.5%		£27,974.55	£32,115.00	1.9 JTDM 16v Turismo Sport	10.0%	£20,859.50	£23,105.00
	3.2 JTS V6 Q4 Q-Tronic	13.5%		£29,272.05	£33,615.00	1.9 JTDM 16v Elegante	10.0%	£21,003.50	£23,265.00
	2.0 JTDm	13.5%		£21,704.37	£24,995.00	1.9 JTDM 16v Lusso	10.0%	£22,038.50	£24,415.00
	2.4 JTDm	13.5%		£24,971.75	£28,745.00	1.9 JTDM 16v TI	10.0%	£23,028.50	£25,515.00
	2.4 JTDm	13.5%		£26,484.65	£30,455.00	1.9 JTDM 16v QTRONIC Elegante	10.0%	£22,467.00	£24,875.00
ITALIA INDEPENDENT SPECIAL EDITIONS (BRERA)						1.9 JTDM 16v QTRONIC Lusso			
	2.2JTS Italia Independent	13.0%		£23,042.95	£26,330.00	1.9 JTDM 16v QTRONIC TI	10.0%	£23,502.00	£26,025.00
	1750 Tbi Italia Independent	7.0%		£26,388.05	£28,305.00	2.0 JTDM 16v Turismo	10.0%	£21,122.00	£23,400.00
	3.2 JTS V6 Italia Independent	11.0%		£28,941.55	£32,340.00	2.0 JTDM 16v Turismo Sport	10.0%	£21,860.00	£24,220.00
	3.2 JTS V6 Q4 Italia Independent	11.0%		£30,721.55	£34,340.00	2.0 JTDM 16v Elegante	10.0%	£22,004.00	£24,380.00
	3.2 JTS V6 Q4 Q-Tronic Italia Independent	11.0%		£32,056.55	£35,840.00	2.0 JTDM 16v Lusso	10.0%	£23,039.00	£25,530.00
	2.0 JTDm Italia Independent	7.0%		£26,171.75	£28,095.00	2.0 JTDM 16v TI	10.0%	£24,029.00	£26,630.00
	2.4 JTDm Italia Independent	11.0%		£27,695.25	£31,020.00	2.4 JTDM Elegante	10.0%	£23,412.00	£25,925.00
	2.4 JTDm Q-Tronic Italia Independent	11.0%		£29,244.65	£32,730.00	2.4 JTDM Lusso	10.0%	£24,447.00	£27,075.00
ALFA ROMEO SPIDER						2.4 JTDM TI			
	2.2 JTS	12.0%		£24,175.80	£27,330.00	2.4 JTDM QTRONIC Elegante	10.0%	£24,967.00	£27,625.00
	1750Tbi	12.0%		£24,050.80	£27,205.00	2.4 JTDM QTRONIC Lusso	10.0%	£26,002.00	£28,775.00
	3.2 JTS V6	12.0%		£28,390.60	£32,065.00	2.4 JTDM QTRONIC TI	10.0%	£26,992.00	£29,875.00
	3.2JTS V6 Q4	12.0%		£30,194.60	£34,115.00	2.2 JTS Elegante	10.0%	£21,160.00	£23,395.00
	3.2 JTS V6 Q4 Q-Tronic	12.0%		£31,514.60	£35,615.00	2.2 JTS Lusso	10.0%	£22,195.00	£24,545.00
	2.0 JTDm	12.0%		£23,830.00	£26,995.00	2.2 JTS TI	10.0%	£23,185.00	£25,645.00
	2.4 JTDm	12.0%		£27,151.00	£30,745.00	1750 Tbi Turismo	10.0%	£21,341.00	£23,610.00
	2.4 JTDm Q-Tronic	12.0%		£28,685.79	£32,445.00	1750 Tbi Turismo Sport	10.0%	£22,079.00	£24,430.00
						1750 Tbi Elegante			
						1750 Tbi Lusso			
ITALIA INDEPENDENT SPECIAL EDITIONS (SPIDER)						1750 Tbi TI			
	2.2JTS Italia Independent	13.0%		£24,782.95	£28,330.00	3.2 JTS V6 Elegante	10.0%	£25,196.00	£27,835.00
	1750 Tbi Italia Independent	7.0%		£28,248.05	£30,305.00	3.2 JTS V6 Lusso	10.0%	£26,231.00	£28,985.00
	3.2 JTS V6 Italia Independent	11.0%		£30,721.55	£34,340.00	3.2 JTS V6 TI	10.0%	£27,221.00	£30,085.00
	3.2 JTS V6 Q4 Italia Independent	11.0%		£32,501.55	£36,340.00				
	3.2 JTS V6 Q4 Q-Tronic Italia Independent	11.0%		£33,836.55	£37,840.00				
	2.0 JTDm Italia Independent	7.0%		£28,031.75	£30,095.00				
	2.4 JTDm Italia Independent	11.0%		£29,475.25	£33,020.00				
	2.4 JTDm Q-Tronic Italia Independent	11.0%		£31,024.66	£34,730.00				
ALFA ROMEO GT SPECIAL EDITION									
	1.9 JTDM 16v Q2 170bhp	14.0%		£20,261.70	£23,390.00				
The discounts specific to each model will also apply to any factory fitted options e.g. metallic paint. Please consult your Alfa Romeo Dealer for current option prices. All vehicles are subject to availability. Price list 1 July 2010. The employee price includes current discount, VAT, RFL, first registration, number plates and delivery. The Staff Scheme offers cannot be used in conjunction with retail incentives unless specifically stated.*Customer spend values includes VAT. No refund will be given for money not spent. Spend value may not be taken as discount from the retail on the road price of the car.									
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