

	VEHICLE DESCRIPTION	SAVING	CUSTOMER SPEND VALUE	EMPLOYEE PRICE OTR	RETAIL PRICE OTR**	VEHICLE DESCRIPTION	SAVING	EMPLOYEE PRICE OTR	RETAIL PRICE OTR**
FIAT 500 3dr						NEW DOBLO 5 dr			
	1.2 Pop		£1,100		£9,900.00	1.4 16v 95 Active	21.50%	£10,605.85	£13,300.00
	1.3 16v MultiJet Pop (95)		£1,350		£12,300.00	1.6 16v MultiJet 105 Active	22.00%	£12,382.19	£15,700.00
	0.9 TwinAir Pop*		£1,200		£11,100.00	1.4 16v 95 MyLife	21.50%	£11,312.35	£14,200.00
	0.9 Twin Air		£1,300		£11,600.00	1.6 16v MultiJet 105 MyLife	21.50%	£13,164.10	£16,600.00
	0.9 Twin Air Plus		£1,350		£12,700.00	1.6 MultiJet 90 MyLife Dualogic	21.50%	£13,792.10	£17,400.00
	1.2 Sport*		£1,250		£11,300.00	1.4 16v 95 Eleganza	21.50%	£11,940.35	£15,000.00
	1.4 16v Sport*		£1,400		£12,705.00	1.6 16v MultiJet 90 Eleganza Dualogic	21.50%	£14,420.09	£18,200.00
	1.3 16v MultiJet Sport (95)*		£1,500		£13,700.00	1.6 16v MultiJet 105 Eleganza	21.50%	£13,792.10	£17,400.00
	0.9 TwinAir Sport*		£1,350		£12,500.00	2.0 16v MultiJet 135 Eleganza	21.50%	£14,030.83	£17,700.00
	1.2 Lounge		£1,250		£11,300.00				
	1.4 16v Lounge		£1,400		£12,705.00	PUNTO EVO 3 DOOR			
	1.3 16v MultiJet Lounge (95)		£1,450		£13,700.00	1.2 8v Active	23.00%	£8,123.94	£10,400.00
	0.9 TwinAir Lounge		£1,350		£12,700.00	1.2 Punto MyLife	27.00%	£8,421.59	£11,350.00
	1.2 500byDIESEL*		£1,400		£12,950.00	1.3 16v MultiJet 75 Active	21.50%	£9,842.37	£12,400.00
	1.2 Matt Black*		£1,400		£12,600.00	1.2 8v Dynamic	21.50%	£8,978.88	£11,300.00
	1.4 Matt Black*		£1,600		£14,005.00	1.4 8v Dynamic	23.00%	£8,997.38	£11,500.00
	0.9 Matt Black*		£1,600		£13,800.00	1.4 8v Dynamic Dualogic	23.00%	£9,355.93	£12,000.00
FIAT 500 C 3dr						1.4 16v MultiAir 105 Dynamic	21.50%	£9,945.59	£12,500.00
	1.2 Pop		£1,400		£12,900.00	1.3 16v MultiJet 75 Dynamic	21.50%	£10,548.87	£13,300.00
	0.9 TwinAir Pop*		£1,550		£14,100.00	1.4 8v GP	21.50%	£9,553.10	£12,000.00
	0.9 Twin Air		£1,400		£14,300.00	1.4 16v MultiAir 105 GP	21.50%	£10,338.10	£13,000.00
	1.3 16v MultiJet (95bhp)		£1,700		£15,300.00	1.3 16v MultiJet 75 GP	21.50%	£11,098.38	£14,000.00
	1.2 Lounge		£1,550		£14,300.00	1.4 16v MultiAir 135 Sporting	21.50%	£11,490.87	£14,500.00
	0.9 TwinAir Lounge		£1,700		£15,500.00	1.6 16v MultiJet 120 Sporting	21.50%	£12,432.87	£15,700.00
	1.4 16v Lounge		£1,700		£15,705.00	PUNTO EVO 5 DOOR			
	1.3 16v MultiJet Lounge(95bhp)		£1,800		£16,700.00	1.2 8v Active	23.00%	£8,585.94	£11,000.00
	1.2 500C by DIESEL*		£1,700		£15,300.00	1.2 Punto MyLife	27.00%	£8,859.59	£11,950.00
	* While stocks last					1.3 16v MultiJet 75 Active	21.50%	£10,313.37	£13,000.00
FIAT 500 & FIAT 500C CUSTOMERS ARE ENTITLED TO SPEND UP TO £1,450 & £1,800* RESPECTIVELY ON MANUFACTURER ITEMS OR SERVICES E.G. OPTIONS, ACCESSORIES, SERVICE PLAN ETC.						1.2 8v Dynamic	21.50%	£9,449.88	£11,900.00
						1.4 8v Dynamic	23.00%	£9,459.38	£12,100.00
						1.4 8v Dynamic Dualogic	23.00%	£9,817.93	£12,600.00
						1.4 16v MultiAir 105 Dynamic	21.50%	£10,416.59	£13,100.00
						1.3 16v MultiJet 75 Dynamic*	21.50%	£11,019.87	£13,900.00
PANDA 5dr SERIES 2 Euro 4 (Stock Cars only)						1.4 8v GP	21.50%	£10,024.10	£12,600.00
	1.1 Active ECO	26.50%		£5,984.17	£7,960.00	1.4 16v MultiAir 105 GP	21.50%	£10,809.10	£13,600.00
	1.2 Dynamic ECO	26.00%		£6,772.56	£8,975.00	1.3 16v MultiJet 75 GP	21.50%	£11,569.38	£14,600.00
PANDA 5dr SERIES 3 (Euro 5)						*Stock Cars Only, Not Fitted With ESP			
	1.2 Active	27.00%		£6,300.95	£8,445.00	BRAVO RANGE 5dr			
	1.2 MyLife	27.50%		£6,848.49	£9,255.00	1.4 Active*	24.00%	£11,327.97	£14,705.00
	1.2 Dynamic	25.00%		£7,524.76	£9,865.00	1.4 Active 90 (version 198.5M3.1)	24.00%	£11,704.17	£15,200.00
	1.3 16v MultiJet Dynamic	25.00%		£9,339.77	£12,285.00	1.6 16v MultiJet 105 Active Eco* (Version 198.547.1)	22.00%	£13,136.90	£16,700.00
QUBO 5dr Euro 4 (Stock Cars Only)						1.6 16v MultiJet 105 Active Eco (Version 198.5M7.1)	22.00%	£13,528.89	£17,200.00
	1.4 Active	23.00%		£8,396.73	£10,705.00	1.4 16v Dynamic	24.00%	£12,464.18	£16,200.00
	1.3 16v MultiJet Active	23.00%		£9,321.28	£11,955.00	1.4 16v Tjet 120 Dynamic	21.50%	£13,324.33	£16,800.00
	1.3 16v MultiJet Dynamic	22.50%		£10,463.54	£13,355.00	1.4 MultiAir 140 Dynamic (with start & stop)	21.50%	£14,027.60	£17,700.00
QUBO 5dr Euro 5						1.6 16v MultiJet 105 Dynamic ECO	21.50%	£14,395.38	£18,200.00
	1.4 Active	23.00%		£8,700.88	£11,100.00	1.6 16v MultiJet 120 Dynamic Dualogic	21.50%	£15,101.88	£19,100.00
	1.3 MJet 75 Active	23.00%		£10,202.94	£13,100.00	1.4 MultiAir 140 Sport (with start & stop)	21.50%	£14,184.59	£17,900.00
	1.4 MyLife	22.50%		£9,528.04	£12,100.00	2.0 16v MultiJet 165 Sport	21.50%	£15,519.10	£19,600.00
	1.3 MJet 75 MyLife	22.50%		£11,040.91	£14,100.00	* While stocks last			
	1.3 MJet 95 MyLife	22.50%		£11,350.91	£14,500.00	MULTIPLA 5dr (Stock Cars Only)			
	1.3 MJet 95 Trekking	22.50%		£11,660.92	£14,900.00	1.9 MultiJet 120 Dynamic Plus	30.00%	£13,126.22	£18,465.00
						1.9 MultiJet 120 Eleganza	30.00%	£13,833.22	£19,475.00
<p>The discount specific to each version will apply to factory fitted options, e.g. metallic paint. Please consult your Fiat Dealer for options available on each model. All vehicles offered are subject to availability.</p> <p>The employee price includes VAT, road fund licence, first registration fee, delivery and number plates. All prices are based on a standard car with no fitted options. Price list as at July 2011.</p> <p>*Customer spend values includes VAT. No refund will be given for money not spent. Spend value may not be taken as discount from the retail on the road price of the car. ** Recommended Retail Price</p> <p>This document is for the buyers guidance only, the latest prices should be confirmed with your Dealer. Fiat UK will not be held responsible for any errors contained within this price guide. The purchaser should consult their local Fiat Dealer for the current information.</p> <p>Fiat Cars UK reserve the right to alter, amend or withdraw prices and offers without notice.</p>									